Our credentialing program is what sets AAID apart from all other implant dentistry organizations. As you see from the front page story in this issue, we continue to aggressively pursue the right of our dentists to advertise their hard-earned credentials. We are excited that a record number of dentists are pursuing AAID credentials this year. The Admissions and Credentials Board will consider 121 applications—14 more than in 2011. The breakdown is:
• Academic Associate Fellow: 3
• Associate Fellow: 100
• Fellow: 18

Join your colleagues and pursue your credential in the Academy.

The Texas Board of Dental Examiners recently became the third state dental board to be targeted by the AAID in a lawsuit filed on April 11, 2012. The legal action was commenced in the United States District Court for the Western District of Texas, Austin Division. Texas credentialed members Dr. Jay Elliott and Dr. Monty Buck joined the AAID as plaintiffs in the suit. Both Drs. Elliott and Buck are Fellows of the AAID and Diplomates of the ABOI/ID. The Federal Court in Austin has jurisdiction over an agency of the State of Texas, including the Board of Dentistry.

The suit alleges that an advertising regulation of the Texas Dental Board prohibits AAID and/or ABOI/ID credentialed dentists from advertising their credentials in Texas. And, pursuant to that prohibition, Texas dentists who earned those credentials are at risk of a loss of license should they choose to advertise their credentials in violation of the rule. Thus, the announcement of their credentials on business cards, letterhead, print media, or the Internet, is currently unlawful.

Previously, the AAID challenged similar state law restrictions in both California and Florida. Although taking over 10 years to finalize the litigation in those states, both states’ advertising restrictions were ultimately declared to be unconstitutional. And, pursuant to federal law relating to such First Amendment constitutional challenges, the AAID was entitled to recover legal fees and costs incurred as determined by the courts. Collectively, California and Florida reimbursed the AAID over $2 million in
The Evolution of Implant Dentistry

Emerging Technologies to Improve Esthetic and Economic Success

Join us for an update of the most advanced surgical and restorative protocols in implant dentistry. This unique interdisciplinary approach will help you achieve ideal esthetics by incorporating the next generation of techniques and scientific breakthroughs into your practice. This means that you can demand predictable therapy along with economic success. Have an intimate discussion with us about how we design our clinical success utilizing these pivotal advancements. Our discussion will be focused on the biology of wound healing and the potential advantages of direct hard and soft tissue attachment (unlike Sharpey fibers) to both implants and abutments. You save the date, and we’ll save you a seat.

2012 Schedule • Up to 5 CE credits

<table>
<thead>
<tr>
<th>Location</th>
<th>Date</th>
<th>Location</th>
<th>Date</th>
<th>Location</th>
<th>Date</th>
<th>Location</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Toronto</td>
<td>February 2</td>
<td>Nashville</td>
<td>April 25</td>
<td>Washington, DC</td>
<td>May 23</td>
<td>Chicago</td>
<td>October 10</td>
</tr>
<tr>
<td>Irving</td>
<td>February 8</td>
<td>Kansas City</td>
<td>April 26</td>
<td>Minneapolis</td>
<td>June 6</td>
<td>New Orleans</td>
<td>November 8</td>
</tr>
<tr>
<td>Charlotte</td>
<td>March 15</td>
<td>Tampa</td>
<td>May 16</td>
<td>Orlando</td>
<td>September 5</td>
<td>Portland</td>
<td>November 15</td>
</tr>
<tr>
<td>San Diego</td>
<td>March 28</td>
<td>New York</td>
<td>May 17</td>
<td>Seattle</td>
<td>September 6</td>
<td>Phoenix</td>
<td>December 5</td>
</tr>
</tbody>
</table>

Speakers vary by date and location

For more information visit us online at www.evolutioneducationseries.com
Have you visited the AAID Headquarters Office recently? If you haven’t, you will be pleasantly surprised at the changes that have been made over the last couple of months. A major facelift has resulted in a more functional, cleaner and professional look. The entrance is bright and inviting. Anyone passing by the office sees the AAID logo that is highlighted with spotlights. Just like with dental implants, there is the esthetic aspect as well as the functional aspect, so is it with AAID’s office makeover. The Headquarters was able to add space for four more staff members. We now have expansion capabilities without having added a single square foot of space or any additional rent cost.

As President of AAID, I have done a bit of traveling this first three months of the year. In January, I ventured to Jamaica and attended the meeting of AAID’s Southern and Northeast Districts. I thoroughly enjoyed the education programs, the camaraderie with my colleagues, and of course the warm weather.

A couple of weeks later, I traveled to Orlando for the meeting of the AAID Board of Trustees. Although we could see the sunshine through the windows outside our meeting room, this was definitely a working meeting. The Board welcomed five new members including Dr. Richard Mercurio, Secretary; Dr. Jaime Lozada, Past Presidents’ Representative; Dr. Christopher Hughes, Central District Trustee; Dr. Steven Hewett, Southern District Trustee; and Dr. Phil Kroll, Western District Trustee. We worked all day and accomplished quite a lot for the Academy. See page 8 for a summary of the actions taken by the Board. I can tell you that the Peabody Hotel is a marvelous facility and will be a terrific site for AAID’s 63rd Annual Meeting to be held in 2014. The Board of Trustees will next meet in conjunction with the Western and Central Districts meeting in Vancouver, June 8 – 9, 2012.

A recent trip was to Chicago to meet face-to-face with the companies that were selected by the Board of Trustees to develop our new consumer website. I met with representatives from PCI and American Eagle as well as Sharon Bennett, Afshin Alavi, and Max Moses from AAID’s staff. My goal was to make certain that everyone will be reading from the same page as we move forward to create the look and craft the content for a site that will draw patients to AAID Credentialed members.

I was very impressed with the expertise and experience that both PCI and American Eagle bring to the AAID. I am confident that these two providers will create something that all members will be proud of.

I also wanted to make certain that we provided PCI and American Eagle with the resources they need to be successful. To that end, I have appointed an Ad Hoc Committee to act as advisors, subject matter experts, and reviewers of the content for the site. I will chair the Committee and Drs. Nick
President’s Message
continued from page 3

Caplanis, John DaSilva, Adam Foleck, and Arthur Molzan will join me. We will also rely on our patient coordinators and other staff, who have front line contact with prospective patients and can tell us about the questions patients ask.

The Committee will provide advice on topics to be covered and will review the drafts of any content prior to make certain that it is scientifically correct, all the while being written in a style that will be informative to consumers. In addition, the Committee will help PCI and American Eagle create a survey to seek input from members of the Academy at large.

This undertaking goes hand-in-hand with the conversion of the Headquarters membership database. The contract with Avectra NetForum was signed shortly before I traveled to Chicago and the training of staff has already begun. The complete conversion is expected to be finished by July at about the same time that the new consumer website should be ready to go live. The database and website complement each other as Credential members will have detailed profiles available to the public in a new and powerful “Find an Implant Dentist” tool. Watch for announcements from the AAID Headquarters telling you when you can update your profile to include additional information about your educational background, office hours and financing options, and more.

Finally, I would be remiss if I didn’t remind you to register for our 61st Annual Meeting to be held in our nation’s capital, Washington, DC, October 3 – 6, 2012. We are taking a new and exciting approach to the scientific programs.

Many of the Main Podium Programs will be debates between leading experts in the field on different treatment options. You will also have a chance to vote on your preference after each program. In addition, hands-on workshops and research presentations will be available to give you many more learning opportunities. Bring your family so that they can enjoy all the sites in Washington. We will be providing information about available tours - and more - over the next couple of months.

I look forward to seeing you in Washington, October 3 – 6, 2012.

Lawsuit
continued from page 1

legal fees and costs expended in pursuing the litigation in those states. The Texas regulation at issue is almost a mirror image of the Florida statute struck down in 2009 by a Florida state court. Then, in 2010, slightly over one year later, a federal court in Sacramento declared a similar state statute also unconstitutional, quoting portions of the Florida state court’s decision and findings. Neither state appealed its judicial loss and both states now permit credentialed members of the AAID and/or ABOI/ID to advertise their credentials, without limitations or restrictions.

Seeking to prevent the need for litigation in another state, in 2009 the AAID wrote lengthy letters to the Texas Board of Dental Examiners, explaining the Florida decision and including that decision in its correspondence. In the 2009 letter to the Board, the AAID requested a response from the Texas Board relative to the advertising regulation at issue, prohibiting the advertising of AAID and ABOI/ID credentials. No response was forthcoming from the Dental Board or Office of the Attorney General, its legal representative.

Subsequently, after the California federal court victory in November 2010, the AAID again corresponded with the Texas Board of Dental Examiners, and again referenced both the 2009 Florida decision and the new federal court decision, again requesting that they respond to the AAID and rescind the offending regulation based upon both the Florida and California decisions. However, notwithstanding another written request and another court decision, the AAID received no response in any form, not even an acknowledgment of the concerns of the AAID.

Recognizing that Texas credentialed dentists continued to be in jeopardy if they advertised their bona fide credentials from the AAID or ABOI/ID, the AAID Board of Trustees decided to seek legal recourse from the courts. Additionally, both Drs. Elliott and Buck decided to join in the suit in their individual capacities. They seek to advertise their credentials but are thwarted from doing so because of the offending regulation at issue, section 108.55 of the Texas Administrative Code, which puts their licenses in jeopardy.

The suit seeks a permanent injunction and declaratory judgment from the Court, deeming the regulation unconstitutional, and awarding the AAID its legal fees and costs incurred in the litigation.

Whether or not the Texas Defendants decide to litigate the matter to a final judicial decision is far too early to be determined. But in view of the previous decisions in both California and Florida, legal precedent is solidly in the corner of the AAID, Dr. Elliott, and Dr. Buck.
Implant Specialist —
CREATING A WORLD OF SMILES

A 37-year record of providing precision made dental products with minimal insertion time, combined with quality and consistency, has earned the trust, confidence and reliability of dentists who consider Dutton Dental Concepts to be a leader in quality restorations and implants.

Attention to detail, quality materials, communication, education and the desire to provide the best possible restoration has been the constant theme at Dutton Dental Concepts.

“Dutton Dental has been exclusively satisfying the dental needs of my practice for over 20 years. Their workmanship is the best. Their quality control is out of this world. Their staff is extremely competent and pleasant to work with, and they provide timely delivery of cases. In short, if you are not using Dutton Dental you are making a big mistake.”

Dr. Richard Juhnke DMD - Union City, MI

“Dutton Dental has always produced excellent restorations for me. I especially enjoy their problem-solving skills on different cases.”

Dr. Larry Seward DDS - Navarre, OH
You and your team can double your case acceptance by focusing on conversations that encourage and allow the patient to share their reasons for seeking your help, what they have tried in the past to “fix” this concern, what they want to have happen, and their dreams for the future. These are not difficult conversations yet, most dental teams “wing” it, rather than follow a conversation that produces results. What would it be like if everyone on your team had mastered successful sales and your production doubled?

Start asking your patients about their long-term goals. What is important to them in 20 years? The necessary skills for selling implants or any dentistry are:
- Shifting your paradigm from NEED to desire
- Enter the conversation with no dental agenda on your mind
- To give up being the dental authority during the sales process
- Be an incredible listener
- Make your guest right, no matter what they say
- Never put pressure on your guest in any form

We are wired to believe that selling means talking someone into something. Today’s successful sales are the opposite. There can be no pressure to purchase what you have in mind for them. The answers come from them, not you.

If you have an “implant agenda” before entering into a conversation, this will kill a sale. When you already have in your mind what you want them to have, there can be no listening on your part. Listening creates trust, and patients buy from someone they trust. If you enter the conversation with an implant agenda, you try to talk your patients into understanding the treatment you think they need.

Some listening questions:
- How can I help you?
- Tell me more about that...
- Have you considered what the result might mean to you?
- How long has this been a problem?
- What have you tried so far? How did that work?
- Have you considered how this affects your life?
- Where are you in your research?
- Have you considered a budget for this?
- What do you mean “it is a lot of money”?
- What would work for you?
- Do you have a time frame?
- What would you like to do next?

The reason people buy anything is they want it and they trust you. All life decisions are made permanently, instantly and emotionally. Usual conversations in a dental office are very technical, left-brained and pressure-filled by trying to educate the patient on how you will be placing the implant.

Building trust, an important part of the sales process, means putting yourself in their shoes and active listening, not just nodding and waiting impatiently for the next time you can speak. By asking questions, you help your patients uncover their own agenda. Yes, they do have an agenda when they call your office. You need to find out what that agenda and thought process entails.

Developing a trusting relationship by staying out of the “tooth talk” while you develop a friend.

The important sales conversations that can include implants and restorations can be accomplished by any
Attention AAID Member

If you want cases even half as nice as this one ever accepted, you’ll need this...

Dental Case Presentation

Adds $60,000 to your production in 60 days

Learn Ethical Selling with the Maximum Case Acceptance On-Line Training Program
- Present and close larger fee-for-service cases in any economy and any practice location.
- This Selling Process now used in more countries than any other in the profession.
- Increase average case size and get to use your best implant skills to help more patients.
- End patient shock and embarrassment over fees.
- Reduce insurance dependence.
- 24 hour a day Program access for doctor & team without travel or wasted time. Live coaching included.
- Examples and digital templates provided with each lesson.
- Become credentialed in ethical communication.
- While marketing is advisable, it is NOT Mandatory with Program.
- 100% money back guarantee.

The program has helped me to increase the number of big cases I treat! After spending years learning to treat complex interdisciplinary dental problems, I wanted to be able to implement what I had learned. Going through the program helped me focus on all of the facets of case acceptance from the 1st phone call to the completed treatment consult where happy patients gladly gives you a wonderful testimonial. Continued use has led to record months in my practice in spite of the difficult local economy. Dr. Scott R., Kois Center Mentor

⇒ Big Case Marketing helps those with higher levels of implant clinical qualifications realize their fullest potential in the marketplace.
⇒ Stop guessing and let a proven, systematic approach to ethical selling give you and your team more professional reward, satisfaction,

www.bigcasemarketing.com/onedollar
Enter Code "AAID" to receive $496 off first month's tuition.
Or call 866-464-6887 Mon-Fri. 9-5 Eastern time

Trial offer
First lesson $1.
Ask you guests future focus questions rather than the usual, “do you have any concerns today?” Ask what they would like their smile or dental health to be like in 20 years? This is right-brained, dream like questions putting them where decisions are made. The predictable answer is the desire to keep their own teeth. Ask why. Don’t jump in with your “implant agenda.” Probe deeper. Ask more questions. Keep asking questions like “what benefits can you see by keeping your own teeth?” “Tell me about your family’s dental health. Is keeping teeth a family trait?”

You are all excited about the implant process. Work with your team so they can all participate in the sales process. Team helps greatly in the sales process. On the economics side of dentistry, why would a team member learn sales skills? If you have an equitable bonus system everyone understands, team members become accountable for their results and they will learn and employ right-brained conversations with your re-care and new patients. There needs to be a reward. Implants can be an integral part of the long-term treatment plan for your guests. By asking open-ended and emotional questions about the bigger picture, your results will be more implants and stronger, longer-lasting smiles for your patients. Integrating communication skills of the team conversations with patients as well as the technical implant skills of the dentist is a dynamite combination.

**Interested in becoming a Credentialed Member of AAID?**

Join over 800 of your colleagues from throughout the world who have successfully attained credentialed member status in the American Academy of Implant Dentistry.

Visit the Credential tab on the AAID website — www.aaid.com — for detailed information about the requirements, the process, study guides, as well as test dates and locations.

Contact Joyce Sigmon at joyce@aaid.com or Latasha Bryant at latasha@aaid.com or by phone at 312.335.1550 if you have questions.
Impladent Ltd Proudly Introduces
An Affordable Alternative

OsteoMend™XTD Bovine Collagen

* Absorption Time: 4-6 months on average
* Derived from Achilles Tendon
* Excellent Handling Characteristics
* Strong and Predictable Absorption
* Sizes: 15mm x 20mm and 25mm x 30mm

CollaForm™Singles Bovine Collagen

* Absorption Time: 4-6 weeks on average
* Absorbable Collagen for Tissue Preservation
* Maintains Graft in Extraction Site for Ridge Preservation
* Socket Grafting without Primary Closure allowing Keratinized Tissue Preservation
* Size: 12mm x 20mm x 3mm each

CollaForm™Plug Bovine Collagen

* Absorption Time: 4-6 weeks on average
* Absorbable Collagen Wound Dressing
* Economical - Easy to Handle
* Size: 10mm x 20mm each

OsteoGen® is a Non-Ceramic Osteoconductive Synthetic Bioactive Resorbable Graft

Artzi reports “What is important is the implant success rate over time, as reported by the Sinus Consensus Conference, a 98% cumulative success rate over 5 years has been found with pure alloplast OsteoGen®.” Artzi further noted that “OsteoGen® is physiochemically and crystallographically equivalent to human bone making it a pure alloplast. The spaces between the crystal clusters facilitate cellular and tissue proliferation within the grafted material, thus enhancing faster osseointegration.” *


Tooth Extraction Kit

5 CollaForm Single Membranes
6 Pre-filled OsteoGen+ Syringes
SPECIAL $539
full retail $542
Average cost $555 per extraction

October 2012

Impladent Ltd 800-526-9343 Fax: 718-464-5020 www.impladentltd.com
DR. DAVID HOCHBERG: Dr. Hahn, how were you first introduced to dental implants and the benefits offered to your patients?

DR. JACK HAHN: It was actually through a patient that came in around 1969. She had 17 sets of dentures in a shoebox. Her husband asked how I could help her. I jokingly said I could probably make Number 18, which would probably go in the box with the rest of them. She was severely atrophic. He said, “This is affecting our lives. We don’t go out. We can’t accept social engagements. We can’t go to restaurants because she can’t wear her lower teeth.”

It turns out her husband was an orthopedic surgeon, and he asked about implants. He had read about them in medical literature. I thought, here’s an orthopedic surgeon, a man of knowledge. This is something I should do.

So I took the course. It was a basic blade course and was a one-day, hands-on with a plastic model. I came back to Cincinnati, and then my first potential patient came in.

She was wearing a lower bilateral partial. She took the partial out of her purse, wrapped in Kleenex and she said, “If I have to go through this the rest of my life, I’ll kill myself.” Her husband said, “And me too.”

She had pretty good bone height and width, because she wasn’t wearing the partial. I told her I just took a course in New York and she would be my first patient. I don’t know if these implants last ten days or ten years. But I’m willing to place the implants, starting with one side and see how it goes. In those days you surgically placed the implant — they were immediately loaded — you prepared two abutment teeth and made a fixed temporary.

I didn’t sleep the night before. I went through the procedure a million times. We scheduled all afternoon from one to five and I was finished at 3:30 with the temporary and everything. My partner asked me how I liked doing the procedure. I said, “I don’t want to do anything else. This is the most satisfying, stimulating thing I’ve ever done. You take something that nature took away and give it back.” The bug bit me.

Within six weeks she had the final fixed bridge. When I put it in she said, “Well what about the other side now?” I said, “Irma, I’m an expert now. You have to pay for this one.” My first implant was March 9, 1970; she died 30 years with her implants. She said that’s the only thing in her body that’s every lasted; everything else in her body fell apart.

DR. HOCHBERG: Who were some of the early mentors that helped you get going in the field of implant dentistry?

DR. HAHN: I didn’t know Aaron Gershkoff, but I understood that he was a very giving person and gave his experience and knowledge away very freely. I was fortunate enough to run into what I call my “Aaron Gershkoffs.” That would be Lenny Linkow, Paul Mentag, Norman Cranin, Bob James, and Hilt Tatum. These are people that had some influence in my education and enabled me to take myself to different levels and get something from them. They were all very giving and sharing of that knowledge. I tried to do the same with younger dentists that wanted to offer implant dentistry to their patients. I also wanted to be an example to them, as I was able to take advantage of the dentists that mentored me.

DR. HOCHBERG: Dr. Hahn, how did you come to meet these gentlemen that helped you in your career?
DR. HAHN: I went to a dinner meeting of the AAID with my wife. We were wandering around, knowing no one, when Rich Guaccio asked us to join him at his table. There were a number of other people and it was like the greatest professional fraternity that I’ve ever experienced.

We became lifelong friends. We’ve taken international trips together and vacations. I’ve gone to family events. My wife and I really appreciate what we’ve gotten from meeting people through the AAID. Seeing these people lecture and then getting to know them personally has enriched my professional life in the field tremendously.

The AAID is not only a fraternity, but it makes you strive to be better. You see speakers — many younger dentists — who are doing fantastic work. I don’t want to be in the category where it’s the same old stuff. I want to keep doing new things and learning from the younger dentists in the AAID.

Another thing the AAID offers is different levels of expertise. This makes you strive to become an Associate Fellow, a Fellow, and a Diplomate. It forces you to seek more expertise, more knowledge, and attend more courses in this fantastic field. I’m as enthusiastic today placing an implant as I was in 1970 placing that first one, on Irma.

DR. HAHN: Dr. Hahn, over the years you’ve seen the AAID grow. There has been an outreach to incorporate some of the dental specialties. How do you think that has affected the AAID?

DR. HOCHBERG: Dr. Hahn, could you share with the membership a little bit about how you helped to develop the Noble Replace Implant? When did that occur? We’d love to hear about that.

DR. HAHN: We learned that in order to be successful in whatever modality we use, an improved implant or surface does not make up for improper diagnosis, treatment planning, placement and restoration.

I think we’ve learned how to handle all of the modalities over the years much better by improving their predictability, and now we have the advent of new bone materials and so we have possibilities that we didn’t have years ago. Another advancement is computer planning. Here we have a sophisticated tool for evaluating patient’s bone volume. With computer planning and CBCT generated surgical guides, we have the possibility of placing implants and restoring them the same day.

DR. HOCHBERG: Dr. Hahn, could you share with the membership a little bit about how you helped to develop the Noble Replace Implant? When did that occur? We’d love to hear about that.

DR. HAHN: Another one of my passions has been to develop implant devices and techniques. I want to make it simpler so more practitioners can utilize it. Perhaps your readers remember the company called Miter and a gentleman named Tom Driscoll, an engineer. He asked me, “What would the ideal blade look like?” I said, “It would be the grill of a 1956 Cadillac with horizontal staged lines and a neck of a Michelob Beer bottle so that the tissue could be sutured nicely around that and have nice very continuous site.” This design served our patients well.

We went along with blades for a while and then the root forms gained popularity, so we developed the Titanodont which was the precursor to the Driscoll Bioengineered implant, which today is the Bicon. We found out that after a while the locking taper finned implant had some problems as the fins came all the way to the top crestal area. If you lost a bit of marginal crestal bone, you could develop a perio problem around the crestal fins.

So from that, I started thinking that the implant should have a horizontal designed neck, like a tooth. So I developed the Sterioss Implant, which had a four millimeter machine collar. We only had three abutments — a straight, an angled, and a curved type — very simple in those days. After two years we saw that there was no marginal bone loss, so the engineer said to...
me, “We need to shorten the collar by two millimeters otherwise we could not design shorter implants.”

Then, in 1994, I had to place a single tooth in the maxillary zone. As you know, the subnasal fossa is in this region, but I was using parallel walled implants. I thought that I have to tilt the implant to the palate in order to avoid penetrating the subnasal fossa. That night, I dreamt about implants. I got up about one in the morning and it hit me. I made a drawing and thought up a name: “Replace.” It was a tapered implant to accommodate the concavity of the anterior maxilla. That was the precursor.

We found there were a lot of benefits with a tapered implant. It was their initial stability, which was ideal for immediate replacements, which is very popular today, and the Nobel Replace, became the number one implant in the world.

A lot of people come up and say how much they like it, which is a very gratifying feeling.

**DR. HAHN:** I think we have enough implants on the market today. So, I don’t think it’s going to be so much in new implants. I think it’s going to be more in new bone materials. So with better bone materials, maybe we can restore more patients with resorption in a more conservative fashion.

We need to get the dental schools a little more involved in teaching implants so that a student places and restores one or two before they graduate.

**DR. HOCHBERG:** Dr. Hahn, do you having any closing thoughts?

**DR. HAHN:** I think the AAID could be a very good vehicle to help us market to the public. We need to develop a national program that educates the public and makes them aware that the members of the AAID are available to meet the dental implant needs of the public. Maybe there should be more of a concentrated effort to see if we can get into some really big national publications and offer also some TV, some media material that the members could use.

**DR. HOCHBERG:** Dr. Hahn on behalf of the AAID, I want to thank you for your many years of service and the many implant dentists you have mentored — that includes this Editor who took his first implant course from you in 1984. The AAID wishes you continued success.

**Isaih Lew Memorial Research Award Nominations Being Accepted**

The AAID Research Foundation is now accepting nominations for the Isaih Lew Memorial Research Award. It is presented to an individual who has contributed significantly to research in implant dentistry. Dr. Isaih Lew was an implant pioneer and a founding member of the AAID. Dr. Lew was committed to the “where, why, and how of implant dentistry” and spent a lifetime conducting surgical and prosthetic clinical implant research. This award is given every year to perpetuate Dr. Isaih Lew’s spirit and enthusiasm for implant dentistry.

A description of the selection process and the criteria are available online. Please submit nominations and their CV by fax or e-mail to Afshin Alavi, CFO, 312-335-9090 or Afshin@aaid.com, and describe the reasons why the nominee should be awarded this honor.
Layered e.max® Crown
with CAD/CAM Zirconia to Titanium Abutment

Solid BruxZir® Crown
with CAD/CAM Zirconia to Titanium Abutment

BruxZir® Screw-Retained CAD/CAM Crown

Screw-Retained CAD/CAM Hybrid Denture

Call about our one of a kind LM Bridge
Full Arch Implant Bridge
with Individual Crowns

Call today to schedule your case
630.466.8333

For more information, please email: aaid@prosthotech.com

* Expires February 28, 2012
Navigating the Dental Malpractice Maze

Submitted by Treloar and Heisel and Medical Protective

The time to understand your malpractice insurance coverage is not during a lawsuit, when it’s too late to make any changes. Instead, it’s important to periodically review your malpractice coverage to ensure that your insurance company and coverage fit your current practice. If you don’t, you may have purchased an insurance policy from a company that isn’t the best fit for your needs, or worse, you may not understand your coverage or your rights and obligations.

While we understand that dental Malpractice insurance can sometimes be confusing, these policies generally contain a few standard provisions that are fairly straightforward to review. In addition, you should understand the various services provided by the insurance company. Many insurance companies provide risk management and other education and training. Talk to the company prior to purchasing a policy to see if they have any services for you.

This article focuses on the questions to ask the company and the provisions you should review, before purchasing a policy.

**A) Is consent to settle required?**
- How much control does the policy allow an individual dentist to have when making decisions regarding the settlement of a claim?
- Settlement of a claim, after all, involves more than money. It can impact your reputation, practice, and even future insurability. Who decides if the claim will be settled...the insured...the carrier...an arbitration panel? If you object to settlement and the trial verdict is higher than what you could have settled for, will you be personally liable?

**Ask whether you have the final voice in your defense.** Know what rights, if any, the policy gives in the event settlement is considered. If there are any exceptions to the consent to settle clause, it is not pure consent.

**B) Occurrence or Claims-Made?**
- **Occurrence coverage** responds to claims based on when the incident occurred, regardless of when the claim is actually made against you. As long as the incident occurred during the policy period, your occurrence policy will respond—even if the claim is made after the policy period expires. There is no need to purchase tail coverage with an occurrence policy.
- **Claims-Made coverage**, by contrast, responds to claims based on when the claim is first made against an insured. Given the length of time that can pass between an incident and a resulting claim, claims-made policies contain a retroactive (or “prior acts”) date. This retroactive date allows the policy to look back in time and consider prior incidents. As long as the incident took place after the policy’s retroactive date, and the claim is first made during the policy period, your claims-made policy will respond.

If you renew your claims-made policy with the current carrier, your coverage continues uninterrupted. If you move to another professional liability carrier, however, your claims-made coverage ends. Now you’ll either have to obtain a reporting endorsement from the prior carrier (often referred to as “tail” coverage), or purchase prior acts coverage from the new carrier.

A reporting endorsement allows you to report claims based on incidents that took place between the retroactive and policy termination dates, but which are first made after the policy coverage terminates. If your prior carrier is either unable or unwilling to provide you with a reporting endorsement, you will have to seek coverage for these prior acts through your new carrier.

Your new insurance carrier will most likely consider the financial stability of your prior carrier. If the prior carrier is considered financially unstable or
AAID 2012 Annual Meeting Table Clinic Presentations and Poster Presentations

Overview
The AAID Annual Meeting will be held at the Washington Hilton in Washington, DC, October 3–6, 2012. This dynamic meeting will feature debates about treatment options and an opportunity for you to vote. Poster Presentations and Table Clinics will be an important part of this meeting and an ideal opportunity for dental professionals and graduate students to participate.

We will accept applications for Posters and Table Clinics until we reach capacity, so the sooner we receive your application, the better. However, if you want the title and name of authors to appear in the printed onsite program guide, we must receive your application by August 1, 2012. We will e-mail applicants within a month of receipt of the application to verify acceptance provided your application is complete.

Meeting Registration
Full-time dental students who are Poster Presenters and Table Clinic Presenters are eligible for complimentary meeting registration. Students are responsible for their own housing and all other expenses connected with attending the meeting.

Non-student Poster Presenters and Table Clinic Presenters (i.e., not full-time dental students) must register to attend the meeting at full dentist rates and are responsible for their own housing and all other expenses connected with attending the meeting.

For more information
If you have any questions about the scientific content, the application process, the status of your application, the time of your presentation or other logistics, contact Sara May, Director of Professional Development, at 312.335.1550 or e-mail sara@aaid.com.

Detailed information about the rules, process, and suggestions for preparing your abstract, as well as an online application can be found online at AAID Web site. Or scan the QR Code below with your smartphone for direct access to that additional information. If you need a QR reader, there are many free apps available for download.

Table clinics draw interested dentists.

Table clinics offer one-on-one education.
Debating the Options for Practical Solutions

61st AAID Annual Meeting
Washington DC October 3-6, 2012

Practical Education for the Practicing Implant Dentist

www.aaid.com
SPECIAL RATES AVAILABLE UNTIL SEPTEMBER 30, 2012
Washington Hilton Hotel, DC   |   October 3-6, 2012

A separate registration form must be completed for each attendee, including office staff, spouse, family members and guests. Please print clearly or type. Any corrections, modifications or additions must be submitted in writing. Call the Washington Hilton Hotel at 1-800-HILTONS (445-8667) to make your hotel reservations. Mention the American Academy of Implant Dentistry for special group rates.

CONTACT INFORMATION (Please write legibly.)
Last name: _______________________________ First Name: _______________________________ Degree(s): _______________________________
Address: ____________________________________________________________ City: _______________________________
State: ____________________________ Zip: ___________ Country: ______________________________
Phone: ___________________________ Fax: ___________________________ Email: ______________________________
AGD Member #: (Required if AGD Member registering at AAID Member rates) ______________________________

Register 3 or more allied staff from same office at $275 each

METHOD OF PAYMENT
Amount enclosed or to be charged $__________________________
Check Enclosed

Card Exp. Date: ______ 3 Digit Security Code from Back of Credit Card ______
Signature:___________________________________________

Send check, payable in US$, and this form to the AAID:
American Academy of Implant Dentistry, c/o Delaware Place Bank, Dept. 350
190 Delaware Place, Chicago, IL 60611
Or register online at www.aaid.com.
Or you may fax your form to 312.335.9090.
American Academy of Implant Dentistry  •  211 East Chicago Ave., Suite 750
Chicago, IL 60611  •  P: 312.335.1550 or 877.335.AAID

All refunds are subject to a $50 administrative fee regardless of when requested or the reason. Requests for refunds must be made in writing and received by September 20, 2012 for a full refund (less the $50 administrative fee). Between September 21 and September 27, 2012, a 50% refund (less the $50 administrative fee) will be given. Due to advance commitments to the hotel, no refunds will be made after September 27, 2012.

IMPLANT DENTISTRY: DEBATING THE OPTIONS FOR PRACTICAL SOLUTIONS

Every day we are faced with various options to provide the best treatment for our patients. As the practice of implant dentistry continues to evolve; various tools, technologies, and treatment approaches are available to the clinical dentist which often present challenging decisions.

This meeting is designed to bring together the world’s experts in implant dentistry to debate several options of treating a similar situation allowing you to develop practical solutions. Examples of some of the options that will be debated include:
- Should comprehensive reconstruction be the goal or can we settle for con formative implant restorations?
- Should length matter? Can short implants be a solution to circumvent grafting or does length ensure longevity?
- Is autogenous bone the gold standard? Can allogenic particulate grafts get the same results as autogenous block grafts?
- Connective tissue grafts: How much should we stretch to achieve perfection? Or should we resort to prosthetic solutions for soft tissue limitations?

You will be part of the decision making process. Attend AAID’s 61st Annual Scientific Program and Meeting to get some clarity on the options that keep you up at night.

Just a few of the presenters you will see and hear are:
- Christian Coachman, DDS, CDT
- Marco Esposito, DDS, PhD
- David Garber, DMD
- Alfred “Duke” Heller, DDS, MS
- Sonia Leziy, DDS
- Louis Malcmacher, DDS
- Brahmin Miller, DDS
- Maurice Salama, DMD
- Michael Sonick, DMD
- Itsvan Urban, DMD, MD
insolvent, the new carrier will be much less willing to extend coverage for any prior acts. Since this could impact your insurability and create coverage gaps, it's important to purchase coverage from financially stable companies. Remember that coverage, including extended endorsements, is only as good as the long-term financial health of your insurance carrier.

C) Are there any Exclusions or Surcharges for Sedation?
Malpractice insurance companies often require updates on your practice location and the types of procedures you perform, among other things. Many malpractice insurers apply surcharges for certain types of sedation, and some even exclude sedation. It's important to keep your malpractice carrier informed to ensure you always maintain appropriate coverage.

D) Beyond the Policy — Risk Management Solutions.
Does your professional liability carrier go beyond the policy to help you improve patient safety and reduce risks? Do you have access to the tools and resources necessary to support those efforts? Effective risk management is critical for all healthcare professionals. It requires extensive knowledge of the myriad issues affecting today's providers and helps you find creative answers to meet the most pressing challenges.

For more information regarding professional liability insurance, contact Treloar and Heisel, Inc at 800-345-6040 or visit their website at www.th-online.net.
Tired of Price Increases on Over-Priced Implants?

It’s Time for a Reality Check. Choose Implant Direct for...
Innovative Products. Great Value. Highest Customer Satisfaction

Legacy™ Implant
All-in-1 Packaging includes implant, abutment, transfer, cover screw & healing collar
$175 vs $621 from Zimmer Dental

SwishPlant™ Implant
All-in-1 Packaging includes implant, straight abutment/transfer, cover screw & healing collar
$200 vs $705 from Straumann

ReActive™ Implant
All-in-1 Packaging includes implant, abutment, transfer & cover screw
$200 vs $694 from Nobel Biocare

Implant Direct’s New Las Vegas Training Center
Implant Direct offers an extensive list of educational opportunities at its Las Vegas Training Center with computers at each desk for Image Guided Surgical Training, models/mannequins for hands-on training and a four chair dental office for live surgical demonstrations.

Debut Courses: April 20-22 | June 1-3 | July 20-22
For information on courses and dates, both in Las Vegas and throughout the US, visit Implant Direct’s website or use your smart phone to link directly to our Educational Section.

EARN 2 CE CREDITS FREE: View Online Lecture with 3D Graphic Videos & Answer 13 Test Questions

The Changing Reality of Implant Dentistry
Presented by Dr. Gerald Niznick
Technological advances and economic factors have shifted the implant industry toward affordable care.

www.implantdirect.com | 888-649-6425
## 2012 Candidates for Credentialed Membership

When the Admissions and Credentials Board holds its 2012 annual meeting and oral/case examinations in Chicago, May 3-6, it will consider 121 applications for credentialed membership, 14 more than in 2011. One hundred have applied for Associate Fellowship, 18 for Fellowship, and three for Academic Associate Fellow. This year’s candidates are:

### Academic Associate Fellows
- Omar Hilal Al-Bayati, BDS, MDS, Kuala Lumpur, MALAYSIA
- Hussein Elrawy, DDS, Cleveland, OH
- Les J. Kalman, DDS, London, ON, CANADA

### Associate Fellow
- Daniel F. Abell, DMD, Paducah, KY
- Taher Abuazlan, DDS, Mission Viejo, CA
- Tetsuya Adachi, DDS, Osaka, JAPAN
- Adil J. Albaghldadi, DMD, Roseville, MI
- Selim C. Alptekin, DMD, Sudbury, MA
- Norma Jeanne B. Appelbaum, DMD, Cape Coral, FL
- Nachum Augenbaum, DDS, Brooklyn, NY
- Nathan M. Austria, DMD, Portland, OR
- Nezih Jajou Bachuri, DMD, Troy, MI
- Robert J.L. Beall, DMD, Charleston, SC
- Matthew D. Bergman, DMD, MS, Prescott Valley, AZ
- Akshay Bhargava, MDS, New Delhi, INDIA
- James K. Chen, DDS, Santa Ana, CA
- Hyeong Joon Choe, DDS, Wonju-si, Gangwon-do, SOUTH KOREA
- Hung cho Chun, DDS, Seoul, SOUTH KOREA
- Robert Lister Crosby, DMD, Greenville, AL
- Nelson Perry Daly, DDS, Baton Rouge, LA
- Anne Delisle, DMD, Quebec City, PQ, CANADA
- Dr. Jurriaan den Drijver, DDS, Amsterdam, SEL, THE NETHERLANDS
- Farhan Durrani, BDS, MDS, PhD, Uttar Pradesh, INDIA
- Vahid Farahyar, DDS, Davis, CA
- Fariba Farhang, DDS, Tehran, IRAN
- Franco Fernandez, DDS, San Jose, COSTA RICA
- Michael Sean Fioritto, DDS, Mentor, OH
- Russell P. Fitton III, DDS, Barrington, IL
- Antoanela Garbacea, DDS, Loma Linda, CA
- Geeta Vijay Gautham, DDS, Bolton, ON, CANADA
- Eric M. George, DMD, Providence, RI
- Nicolas Gutierrez, DMD, Madrid, SPAIN
- Dan Hagi, DDS, Thornhill, ON, CANADA
- Yasumitsu Hayakawa, DDS, Okasaki, Aichi, JAPAN
- Hiroshi Hayano, DDS, Nagoya, Aichi, JAPAN
- Bizhan Heydari, DDS, West Azarbaijan, IRAN
- Yuriko Hibiki, DDS, Okasaki-city, Aichi, JAPAN
- Mike Ho-Yu Hsieh, DDS, Kent, WA
- Lars Bjorn Jonsson, DDS, Laguna Hills, CA
- Hemant N. Joshi, DDS, Pomona, CA
- Mojtaba Kermani Alghoreishi, DDS, Esfahan, IRAN
- Young Kwan Kim, DDS, Seoul, SOUTH KOREA
- Heejung Kim, DDS, Ilsandong, Wonju-City, Gangwon-do, SOUTH KOREA
- Heungjin Kim, DDS, Dae-dong, Dong-gu, Daejeon, SOUTH KOREA
- Seonguk Kim, DDS, Seoul, SOUTH KOREA
- Eugene Y. Kim, DDS, San Diego, CA
- Greg Leonard Konotopetz, DMD, Regina, SK, CANADA
- Yeol Hoi Koo, DDS, Nonsan-si, Chung-nam-do, REPUBLIC OF KOREA
- Elliot Koschitzki, DDS, Brooklyn, NY
- Prem Kumar, DDS, St. Anthony, MN
- Changryeol Kwon, DDS, Ilsandong, Wonju-City, Gangwondo, SOUTH KOREA
- Ji Yong Kwon, DDS, Seoul, SOUTH KOREA
- Scott Gregory Lamming, DDS, San Juan Capistrano, CA
- Diane E. Land, DDS, Las Vegas, NV
- Gun Yeong Lee, DDS, Changwon, Gyeongnam, SOUTH KOREA
- Hae Ho Lee, DDS, Goyang, Gyeonggi-Do, SOUTH KOREA
- William Levatino, DMD, Pompton Plains, NJ
- Perlin Joe Kwan Loke, BDSc, FRACDS, Damansara Heights, Kuala Lumpur, MALAYSIA
- Munira K. Lokhandwala, DDS, Fremont, CA
- Daniel S. Malan, DMD, Boise, ID
- Joji Markose, BDS, MDS, Sharjah, UNITED ARAB EMIRATES
- Peter James McDonald, DDS, East Grand Fortes, MN
- Ghassan Mehtar, DDS, San Juan Capistrano, CA
- Holger P. Meiser, DDS, Plymouth, MN
- Ebrahim Moghaddasi, DDS, Omidieh, Khozestan, IRAN
- Winston Muditajaya, DDS, Pico Rivera, CA
- Se woong Oh, PhD, Chan-won City, Kyungsang
Dr. John Minichetti, vice president AAID, was recently invited to speak at the China Dental South 2012 Dental Convention at the Pauzhou Convention Center in Guangzhou, China. Dr. Minichetti spoke at three dental school’s during his visit to China which included; China Medical University, Shenyang; The School of Stomatology of Wuhan University, Wuhan; and Guangzhou Province Stomatological Hospital, Guangzhou, China. Dr. Minichetti is pictured above receiving a gift of appreciation from the Dean and Faculty of Guangzhou Province Stomatological Hospital’s Dental Implant Department. Dr. Minichetti lectured on “Aesthetic Consideration with Dental Implants” He also promoted the benefits of membership with the American Academy of Implant Dentistry.
Industry News

Advanced 3D Dental Treatments Made Possible By i-CAT® And New, Exclusive Tx STUDIO® Software

Imaging Sciences International is pleased to announce the release of Tx STUDIO, now fully integrated into i-CAT® Next Generation™ and i-CAT® Precise™ systems. This powerful software creates the opportunity for general dentists and specialists alike to take advantage of i-CAT’s award-winning 3D imaging with comprehensive treatment planning tools for implants, airway, TMD, orthodontics, and a myriad of surgical procedures. It is the only software to be bundled with a CBCT system that does everything from diagnostics to implant and orthodontic treatment planning.

Designed by clinicians for clinicians, Tx STUDIO delivers uniquely comprehensive tools covering treatments from Implants to Orthodontics. With its wide selection of treatment-planning features, Tx STUDIO is an excellent addition to i-CAT cone beam 3D systems which are known for their unparalleled clinical and dose control, as well as the industry’s fastest workflow.

With Tx STUDIO, implant, abutment, and restoration planning is simple, fast, and precise. The new abutment and restoration design feature allows dentists to plan an entire treatment, from the surgical placement of the implant and the abutment to the final restoration at the onset of planning. Featuring an expanded implant library, single or multiple implants can be quickly placed in the 3D rendering or onto the panoramic layout. Scans are compatible with all major surgical guide systems; surgical guides from Anatomage can be conveniently ordered directly through the Tx STUDIO software.

For orthodontists, in addition to the included anchor pin library for virtual TAD placement, Tx STUDIO provides an optional 3D Cephalometric Analysis package which allows for the creation of cephal tracings with greater accuracy and in less time than traditional 2D cephal tracings. Also included in this package is the new face-MATCH photo-wrapping feature that allows easy and immediate wrapping of a facial photo taken with a standard digital camera onto the 3D volume. Other optional services through this powerful software include AnatoModel which can provide virtual study models in occlusion that contain the full dentition—crowns, roots, and bone, and tools to predict soft tissue changes derived from orthodontic or surgical treatments.

Built into Tx STUDIO is a powerful application for airway analysis that allows for instant measurement of total airway volume, localization and area measurements of maximum constriction, and automatic color-coded constriction values of the airway volume. The airway analysis tools benefit general dentists and specialists who treat sleep apnea or other airway disorders through dental procedures ranging from orthodontics to surgery to splints.

TMJ visualization tools that allow for superimposition of changes to the TMJ complex over time are included in Tx STUDIO. Through superimposition, changes in condylar position can be tracked over the course of a treatment to ensure treatment plans are having the desired effect.

The Diagnostic Reports Tool option allows for fast and efficient communication between health care providers. This new tool is optimized for power and speed, and is based on easy-to-create templates that can be customized for the office.

Knowing that clinicians seek ways to present dental plans to their patients, Tx STUDIO offers full 3D visualization. Patients gain understanding of their anatomy, conditions, and treatment options as these come to life using 3D renderings. The software even allows video capture to further enhance patient education even after the appointment is over. Also, advanced annotation capabilities, such as custom labeling and layout displays, provide excellent tools for patient and colleague communication.

For more information on Tx STUDIO, powered by Anatomage, and i-CAT’s treatment planning capabilities, call 800-205-3570 or visit 3570 or visit www.i-cat.com.

Zimmer Dental Launches Game-Changing Trabecular Metal Dental Implant

Zimmer Dental Inc., a leading provider of dental oral rehabilitation products and a subsidiary of Zimmer Holdings, Inc., announces the availability of the revolutionary Zimmer® Trabecular Metal™ Dental Implant in the U.S. and select global markets. The Trabecular Metal Dental Implant adds dimension to implant dentistry and is The Best Thing Next to Bone®.
The Trabecular Metal Dental Implant features an osteoconductive mid-section that is structurally and biomechanically similar to cancellous bone. Portions of the implant also utilize Zimmer Dental’s MTX® microtextured surface, which has been documented to achieve high levels of bone-to-implant contact, or ongrowth.

Human studies of the Trabecular Metal Dental Implant started in 2010. In a study of Trabecular Metal Dental Implants in canine mandibular models, evidence of ingrowth by maturing bone was documented as early as two weeks after implantation. Further data is being collected to document clinical results in human dental applications.

Manufactured at Zimmer’s TMT facility in Parsippany, NJ, and used in the Zimmer’s cutting-edge orthopaedic devices for more than a decade, Trabecular Metal Material is a three-dimensional, highly biocompatible material — not an implant surface or coating — with up to 80 percent porosity and a structure and function comparable to cancellous bone. Made from tantalum, element number 73 in the periodic table, Trabecular Metal material is fabricated utilizing a proprietary vapor deposition process.

Combining the popular features of the Tapered Screw-Vent® Implant (including Platform Plus™ Technology and crestal options) with the unique properties of Trabecular Metal Material, the Trabecular Metal Dental Implant is compatible with the Tapered Screw-Vent Surgical Kit and prosthetics for easy incorporation into treatment plans.

Contact a Zimmer Dental Sales Consultant or Customer Service at (800) 854-7019 or (760) 929-4300, or visit www.TrabecularMetal.ZimmerDental.com for more information.
AAID Membership Ambassadors know firsthand how membership in the Academy helps dentists establish or expand their expertise in implant dentistry and encourage their colleagues to join the AAID.

We would like to thank the Membership Ambassadors who have referred colleagues as new members between December 1, 2011 – March 30, 2012.

Thank you for referring five colleagues to the Academy.
Craig Schlie, DDS from Redding, CA

Thank you for referring two colleagues
Louie Al-Faraje, DDS from San Diego, CA
James Rutkowski, DMD, PhD from Clarion, PA

Thank you for referring one colleague
Arthur Ashman, DDS from Westport, CT
Cary T. Birkitt, DDS from Leesburg, VA
Nicholas Bochi, DMD from Bergenfield, NJ
James E. Clayton, DMD from Northampton, MA
William Dapper, DDS from San Clemente, CA
Robert Fraser Devin, DDS from Reno, NV
Yvan Fortin, DDS from Quebec, QC CANADA
Michael Gillis, DDS from Halifax, NS CANADA
Robert Heller, DDS from Lewis Center, OH
Christopher Hughes, DMD from Herrin, IL
Ji Wook Jeong, DMD from Seoul, SOUTH KOREA
Polly Michaels, DMD from Spring Hill, FL
John Minichetti, DMD from Englewood, NJ
Rajiv R. Patel, BDS,MDS from Deland, FL
Symon Benjamin Stanley, DDS from San Antonio, TX
Matthew Young, DDS from San Francisco, CA
Derrick Ziemba, DMD from Longmeadow, MA
Ron Zokol, DMD from Vancouver, BC CANADA

Would you like to be an AAID Membership Ambassador?
Simply encourage your colleagues to join the AAID. Offer your colleagues a discount on their first year’s membership dues by having them specify your name in the “How did you learn about the AAID?” section of the membership application. Your colleague saves $100 off their 2012 dues by simply placing your name on the referral line ($195, regularly $295.) Or if they join after July 1 for the remainder of the year, they can save $50 ($125, regularly $175.)

At the end of the membership year, your name will be entered into a drawing for a free AAID membership (up to a $600 value). And remember, the more members you refer, the more chances you have to win.

If you would like to request membership applications, contact Carolina Hernandez in the Headquarters Office at carolina@aaid.com.
GET IN GEAR FOR GIVING
2nd Annual MIS USA Cycling Event
July 29th, 2012
New York

Join the 2nd MIS USA Bike Ride in New York! All proceeds from this year’s 40 mile ride will be donated to Impact Health International, which funds orphanages & schools in the Dominican Republic.

To reserve your spot, call: 201.710.6217
or e-mail: cycling@misimplants.com

IMPLANTS IN THE BIG APPLE July 30th - August 2nd 2012 at NYU College of Dentistry
Following the bike ride, MIS is offering an international 4 day program at NYU titled: “Implantology 2012 - Current Trends in Dental Implantology.” Instructed by world-class experts, the meeting will focus on dental surgical procedures and rehabilitation, offering interactive panel discussions based on a broad spectrum of case studies. Participants will receive an MIS-NYU certificate. For more information visit: www.mis-events.com/nyu
Nominations sought for AAID Honored Fellows

The Honored Fellows Committee is seeking nominations of members to be denoted as AAID Honored Fellows in 2012. The process includes the opportunity for members to self-nominate, nominate, or be nominated by their peers.

Those eligible for nomination are all who have been voting members (Associate Fellow, Academic Associate Fellow, or Fellow) good standing for at least eight years. Nominees should have distinguished themselves and colleagues through professional, clinical, research or academic endeavors. They should have achieved noteworthy accomplishments within the field of implant dentistry and distinguished themselves through support of AAID.

For a list of eligible members and a nomination form, visit www.aaid.com. Nominations are due July 1, 2012. The review and selection process itself will be handled by the Honored Fellows Committee. That committee is chaired by Dr. Tom Chess and includes Drs. Walter Chitwood, Linda Weinfield, Joseph Buttacavoli, Fran DuCoin, Joe Orrico, and Lou Rigali as members.

The Committee will meet to review nominations this summer with the new Honored Fellows recognized at the 2012 Annual Meeting in Washington, DC.
In 1987 Ronald Reagan was president of the U.S., Margaret Thatcher was re-elected prime minister of Great Britain. Financially it was the year of the crash. The stock market lost 22.6% of its value, the Dow Jones average closed the year at 1938, the “fed” interest rate was 8.75%. Average income was $24,350 a year, gas was 89 cents a gallon and stamps were 24 cents.

The world’s population hit 5 billion. A criminal was convicted on DNA evidence for the very first time. Fox News TV network made its debut along with Prozac, The Simpsons and Michael Jackson’s “Bad.”

Also in 1987, at the annual symposium of The Midwest Implant Institute, a new organization was born.

The symposium is a compendium of scientific lectures, workshops, exhibits and a formal banquet.

In the 25 years since it was formed The MII and the symposium have blazed trails in the art and science of implant dentistry and set the bar of excellence.

The 2012 symposium honored those achievements and the people behind them, Dr. A. L. (Duke) Heller, founder and current executive director of the institute and founder of The MII alongside several people who contributed to the excellence of the institute and implant dentistry.

Appropriately, the main speaker for the symposium was Dr. Hilt Tatum, one of a handful of people, along with Dr. Heller, who innovated implant dentistry.
NEW MEMBERS
The AAID is pleased to welcome the following new members to the Academy. If you joined the Academy recently and your name does not appear, it will be listed in the next newsletter. The list is organized by state and then alphabetically by city. Contact your new colleagues and welcome them to the Academy.

ALABAMA
Christopher K. Harper, DMD
Guntersville

ALASKA
Dr. Guy Burk
Anchorage

ARIZONA
Zachary Roth, DDS
Scottsdale

CALIFORNIA
Danene Mercill, DDS
Anderson
Dr. Ricardo A. Delgado
Bakersfield
Dr. Thomas Huang
Cupertino

COLORADO
Dr. Arthur Gage
Denver
Shane Douglas, DDS
Fort Collins

FLORIDA
Dr. Richard Swanson
Beverly Hills
Deborah S. Ruddell, DDS
Fort Myers
Thomas William Harter, DMD
Ocala

GEORGIA
Dr. Edmond Franklin
Waynesboro

ILLINOIS
Ken O’Brien, DMD
Rockton

INDIANA
Ryan C. Fleming, DDS
Carmel
Alexandra Castillion
Brooks, DDS
Indianapolis
Jeffrey Swihart, DDS
Valparaiso
Michael Uzelac, DDS
Valparaiso

KENTUCKY
Kenneth Parrish, DMD, PhD
La Grange

MARYLAND
Upinder Singh, DDS
Salisbury

MASSACHUSETTS
Mark W. Evans, DMD
Longmeadow
Boriana Canby, DMD
Northampton

MICHIGAN
Soong-Ryong Jung, DDS, MS, PhD
Ann Arbor
Andrea E. Balla, DDS
Dearborn Heights
Jennifer Holtzman, DDS
Sterling Heights

MISISSIPPI
James Strong Henderson, IV, DMD
Hattiesburg

MONTANA
Jake Starr, DMD
Deer Lodge
Matthew Phillip Havre, DDS
Havre

NEVADA
Mark Fotovat, DDS
Henderson

NEW JERSEY
Dr. Tony S. Cruz-Mcleod
Bellemead
George Athanasiou, DMD
Cedar Grove
Hardeek Patel, DDS
Edison
Mostafa Fakhrazadeh, DMD
Flemington
Alaa Mohsen, MPH, MS, BDS
Florham Park
Raphael Elard Figueroa, DMD
Fort Lee
Dharam P Tabal, DMD
Jersey City

NEW YORK
Dr. Shalini Thatte
Jersey City
Vivekkumar Visnagra, BDS
Long Island
Alexandrino C. Zane, DDS
Syracuse

NEW YORK (Continued)
Venkatashyulu Ravula, DDS
West Orange
Madalina Elana Iorgulescu, DDS
Mount Bethel
Gary C. Mangieri, DMD
Murrysville
Mir Khan, DDS, BDS
Wilkes Barre

OHIO
Dr. Abdoul Koroni
League City
Dr. Shari Shorts
Columbus

OREGON
Clifton L. Harris, DDS
Alexandria
Stephen A. Mabry, DDS
Arlington
Sanee Bounlalai Berrada, DDS
Chesapeake
Kent Archibald, DDS
Frederickburg
Henry Dean, DDS
South Riding
Orlando

WASHINGTON
Dr. Suzanne Megenity Longview
Richard Allen McKinney, DMD
Poulsbo

WEST VIRGINIA
Clifford T. Outten, DDS
Buckhannon

Note: The list includes new members as of May 1, 2012.
ONTARIO
Rebecca Rojas-Ozturk, DDS
Bradford
Carmelo Domenicucci, D魂,DPhD
Cambridge
Karnjit Mangat, DDS
Etobicoke
Dr. Bashar Jaber
Hamilton
Les Kalman, DDS
London
Jacky Tze Kit Lam, DDS
Markham
Xuetao Xie, DMD
Mississauga
Robert Guthrie, DDS
Parry Sound
Milan Denkowski, DMD
Toronto
Gunjan Goel, DMD
Toronto
Dr. Nariman Jafari
Toronto
Rana Zogby, DMD
Toronto

QUEBEC
Jason John Battah, DMD
Lanorae

CHINA
Dr. Zhang Zhi Mei
Beijing

COSTA RICA
Luciano Retana, MSc
Escazu, San Jose

EAST AFRICA
Ammar Aliasgar Patwa,
BDS
Dar-Es-Salaam, Tanzania

HUNGARY
Dr. Veronika Jancsik
Tarjan

INDIA
Dr. Deep Shailesh Parikh
Athwalines, Surat-07
Smily P.K., BDS,MDS
Cochin, Kerpla

ANDHRA PRADESH
M. Srinivas, MDS
Hyderabad
V. Vijaya, BDS,MDS
Hyderabad
V. Ramana Kumar, MDS
Secunderabad

DELHI
Avneet Singh Chopra, BDS
Delhi
Ajay Gulati, BDS,MDS
Delhi
Tarun Kumar, BDS
Delhi
Garima Rana Sehrawat, BDS
Delhi
Rajat Yadav, BDS
Delhi
Shashank Kakkar, BDS
New Delhi
Ambika Chawla, BDS,MDS
New Delhi
Swati Choudhary, BDS
New Delhi
Vineeta Chugh, BDS
New Delhi
Arshiya Gupta, BDS,MDS
New Delhi
Ashima Kakar, BDS
New Delhi
Dr. Dipika Kakar
New Delhi
Dr. Ankita Prabhakar
New Delhi
Ishita Umre, BDS
New Delhi
Minaal Verma, BDS
New Delhi

GOA
Merlin Menezes, BDS,MDS
Mangao

HARYANA
Vipul Goel, BDS,MDS
Gurgaon

KARNATAKA
Mohammed Akmal Ariff, BDS
Bangalore
Sabahi Mohammed Ilyas Patle, BDS
Bangalore
Shashikala Nagaraj Naik, BDS
Bangalore
Raghavendra.S, BDS
Bangalore
V. Sridhar, BDS,MDS
Bangalore
Akshay Shetty, BDS,MDS
Bangalore
Deepthi Kalahasti, MDS
Bengaluru
Rohini Rehana Malik, BDS
Bengaluru
S. Naveen Kumar, BDS
Kolar Goldfields

KERALA
Ameen Shahid K.P., BDS
Kozhikode (Calicut)
Titus Peter, BDS,MDS
Cochin
Dr. Kavitha Bijji
Kerala

MAHARASHTRA
Rohini Coutinho, BDS,MDS
Mumbai
Ooshin Shroff, BDS
Mumbai
Shraddha Date, BDS
Pune
Namrata Jain, BDS
Pune
Jyoti Deepak Pawar, BDS
Satara

PUNJAB
Amarjeet Singh Sandhu, BDS
Ludhiana
Ashutosh Nirola, MDS
Patiala

RAJASTHAN
Nitin Bagrecha, BDS
Udaipur

TAMIL NADU
S. Ramkumar, BDS,MDS
Chennai
Roja Sasi Kumar, BDS
Chennai
Nagarajan Sadhasiram, BDS,MDS
Salem

UTTAR PRADESH
Pulkit Gupta, BDS
Ghaziabad
Ashish Agrawal, BDS,MDS
Varanasi

JAPAN
Dr. Ryouichi Usui
Hamburashi, Tokyo
Hajime Nishikawa, DDS
Kyoto

KOREA
Seulki Lee, DDS
Yangju-si, Gyeonggi-do

MALAYSIA
Mohammed Jasim
Aljunboori, BDS,MSc
Kuala Lumpur

NEPAL
Neha Malaviya, BDS,MDS
Gaurighat, Kathmandu

QATAR
Afzal Khadir,T, BDS
Doha, Qatar

SAUDI ARABIA
Raghad Obeid, DDS
Riyadh 11632

SOUTH KOREA
Dr. Seung Yong Chun
Asan, Chungnam Asan
Dr. Seung Jin Kim
Bucheon, Gyeonggi-do
Daniel Hur, DDS,MS
Goyang-si, Gyeonggi-do
Tae Gun Ahn, DDS
Seoul
Ki Sun Han, DDS
Seoul
Hyunchel Kim, DDS
Seoul
Jaehoon Jin, DDS
Sungnam, Kyunggi-do

SRI LANKA
Ahamed Furkan Ahmed Fouzan, BDS
Colombo, WP

UNITED ARAB EMIRATES
Luay Dawood Alamad, BDS
Abu Dhabi
Mohammed Bitar, DDS
Abu Dhabi
Aqeel Ahmed Burney, BDS
Abu Dhabi
Wisam Ibrahim, BDS,MSc
Abu Dhabi
Sarwat Jabeen, BDS
Abu Dhabi

Dr. Abdullah A. Mahdi
Abu Dhabi
Omar Hamidani Meshal, BDS
Abu Dhabi
Shaik Mohiuddin, BDS
Abu Dhabi
Mohamed Eyada Tawfik
Mousa Shaat, BDS
Abu Dhabi
Dr. Samar Salama
Abu Dhabi
MHD Maasom Alki, DDS
Ajman
Hosam El Tawil, DDS
Ajman
Babitha Ann Philip, BDS,MDS
Ajman
Naziq El Din Haj Ali, BDS
Al Ain
Neelu Wadhwani, BDS
Al Ain
Nosiba Ahmed Abu Al roub, BDS
Al Ain, Abu Dhabi
Biju Abraham Kuruvilla, BDS
Al Ain
Sameh Naim Khammash, BDS
Al Ain, Abu Dhabi
Mohamed Behannam, BDS,MDS
Al Ain, Abu Dhabi
Mohamed Jasim
Al Ain
Mohammed Faiz
Chunnath
Dubai
Mohamed Rafi E.A, BDS
Dubai
Ehab Rodiad, DDS
Dubai
Isamayl Yaradanguliyev, BDS
Dubai
Ghassan Ibrahim Shaat, DDS
Madinat Zayed

www.aaaid.com
Spring 2012
IDnews | 29
Continuing Education Bite

**AAID MaxiCourses®**

26th Annual GHSU/AAID MaxiCourse®
“Comprehensive Training Program in Implant Dentistry”
Monthly March through December
Contact: Lynn Thigpen
Phone: 800-221-6437 or 706-721-3967
E-mail: lbthigpen@georgiahealth.edu
Web site: www.georgiahealth.edu

OAGD/AAID MaxiCourse®
Oregon Academy of General Dentistry
OHSU School of Dentistry
September – June
1 weekend per month
Contact: Jessica Smith
Phone: 503-228-6266
E-mail: oragd@comcast.net
Web site: www.oragd.org

Loma Linda University/AAID MaxiCourse®
Loma Linda, California
Monthly March through December
Continuing Dental Education
11245 Anderson St.; Suite 120
Loma Linda, CA 92354

6th Annual MaxiCourse® Asia
October – August
One week bi-monthly
Abu Dhabi, United Arab Emirates; New Dehli, India; Penang, Malaysia
Contact: Dr. Shankar Iyer
E-mail: drsiyer@aol.com
Web site: www.aaid-india.org

Korea MaxiCourse®
Monthly March through December
Contact: Dr. Jaehyun Shim
E-mail: dental-care@hanmail.net
Web site: www.kdi-aaid.com

Puerto Rico MaxiCourse®
Ten sessions from September through June
Contact: Miriam Montes, Program Coordinator
Phone: 787-642-2708
E-mail: mimontesmock@yahoo.com
Web site: www.theadii.com

Toronto Implant Maxicourse®
September – June
Ten 3-day weekends
Toronto, Ontario, Canada and Aurora, Ontario, Canada
Phone: 905-235-1006
Contact: Ti-Max Education Inc.
E-mail: info@ti-maxicourse.ca
Web site: www.ti-maxicourse.ca

University of Nevada Las Vegas MaxiCourse®
Contact: John Minichetti, DMD
Phone: 201-871-3555
E-mail: drminichetti@englewooddental.com

University of Medicine and Dentistry of New Jersey, New Jersey Dental School
Contact: Janice Gibbs-Reed
Phone: 973-972-6561
E-mail: gibbs@umdnj.edu

Escuela Superior de Implantologia de Barcelona
Contact: Sergia Cacciacane Entrerrios, DDS
Phone: +34-93-2444089
E-mail: ncaplanis@aol.com

Vancouver, British Columbia MaxiCourse®
Contact: Nicole Wardstrom, CDA
Phone: 604-531-3344
Email: nicole@implantconnection.ca

Iran ACECR TUMS Branch MaxiCourse®
Contact: Mohammad Ali Mostafavi, BDS, DDS
E-mail: mmostafavi@yahoo.com
Web site: www.jdtums.ir/aaid/

Courses presented by AAID credentialed members*

**U.S. Locations**

Advanced Laser Course
Edward Kusek, DDS
November 2 & 3, 2012
18 CE hours
Contact: Kristi Meyer
Phone: 605-371-3443
Web site: www.drkusek.com/courses.html

Basic and Advanced Implant Mini-Residency in Surgery & Pros. and Live Surgery Weekend
Zimmer Dental Training Course
John C. Minichetti, DMD
Contact: Lisa McCabe
Phone: 201-871-3555
Web site: www.englewooddental.com

Bay Area Implant Continuum with Hands-On Training
Matthew R. Young, DDS
120 CE Hours
Bay Area Implant Synergy
San Francisco, CA
Contact: Andy Holt
Phone: 415-392-8611
E-mail: info@handsontraining.com
Web site: www.handsontraining.com

Connecticut Dental Implant Institute
Joel L. Rosenlicht, DMD, Director
* Advanced Bone Grafting
* Basic Implant Dentistry
* Advanced Implant Dentistry
All courses feature live surgeries and hands-on model workshops Venue: Rosenlicht Oral & Facial Surgery Center, Manchester, CT
Contact: Michelle Marcell
Phone: (860) 649-2272
E-mail: Michelle@jawfixers.com
Web site: www.jawfixers.com

Hands-on Training Institute
Dr. Ken Hebel
Hands On Implant Training – Prosthetics, Surgery and Bone Grafting
Contact: Kerri Jackson
Phone: 888-806-4442 or 519-439-5999
E-mail: info@handsontraining.com
Web site: www.handsontraining.com
Programs held throughout the year in Canada, New Jersey, California and Texas

Laser Pocket Reduction & Diode Training for the Dental Professional
Edward Kusek, DDS
October 12 & 13, 2012
14 CE hours
Contact: Kristi Meyer
Phone: 605-371-3443
Web site: www.drkusek.com/courses.html

Linkow Advanced Implant Courses
Course Director: Dr. Michael Shulman
Phone: 201-840-7777
Contact: Amelia
Phone: 551-655-1909
E-mail: info@adiseminars.com
Web site: www.adiseminars.com

Midwest Implant Institute Externship – Bring Your Own Patients
Drs. Duke & Robert Heller
Contact: 614-885-1215
E-mail: dukeheller@copper.net
Web site: www.midwestimplantinstitute.com

One-Year Residency in Implant Dentistry Featuring Hands on Workshops & Live Surgeries (160 CE)
Louie Al-Faraje, DDS
San Diego, CA
Phone: 858-496-0574
E-mail: info@implanteducation.net
Web site: www.implanteducation.net

Courses presented by AAID credentialed members*

**U.S. Locations**

Advanced Laser Course
Edward Kusek, DDS
November 2 & 3, 2012
18 CE hours
Contact: Kristi Meyer
Phone: 605-371-3443
Web site: www.drkusek.com/courses.html

Basic and Advanced Implant Mini-Residency in Surgery & Pros. and Live Surgery Weekend
Zimmer Dental Training Course
John C. Minichetti, DMD
Contact: Lisa McCabe
Phone: 201-871-3555
Web site: www.englewooddental.com

Bay Area Implant Continuum with Hands-On Training
Matthew R. Young, DDS
120 CE Hours
Bay Area Implant Synergy
San Francisco, CA
Contact: Andy Holt
Phone: 415-392-8611
E-mail: info@handsontraining.com
Web site: www.handsontraining.com

Laser Pocket Reduction & Diode Training for the Dental Professional
Edward Kusek, DDS
October 12 & 13, 2012
14 CE hours
Contact: Kristi Meyer
Phone: 605-371-3443
Web site: www.drkusek.com/courses.html

Linkow Advanced Implant Courses
Course Director: Dr. Michael Shulman
Phone: 201-840-7777
Contact: Amelia
Phone: 551-655-1909
E-mail: info@adiseminars.com
Web site: www.adiseminars.com

Midwest Implant Institute Externship – Bring Your Own Patients
Drs. Duke & Robert Heller
Contact: 614-885-1215
E-mail: dukeheller@copper.net
Web site: www.midwestimplantinstitute.com

One-Year Residency in Implant Dentistry Featuring Hands on Workshops & Live Surgeries (160 CE)
Louie Al-Faraje, DDS
San Diego, CA
Phone: 858-496-0574
E-mail: info@implanteducation.net
Web site: www.implanteducation.net

Courses presented by AAID credentialed members*

**U.S. Locations**

Advanced Laser Course
Edward Kusek, DDS
November 2 & 3, 2012
18 CE hours
Contact: Kristi Meyer
Phone: 605-371-3443
Web site: www.drkusek.com/courses.html

Basic and Advanced Implant Mini-Residency in Surgery & Pros. and Live Surgery Weekend
Zimmer Dental Training Course
John C. Minichetti, DMD
Contact: Lisa McCabe
Phone: 201-871-3555
Web site: www.englewooddental.com

Bay Area Implant Continuum with Hands-On Training
Matthew R. Young, DDS
120 CE Hours
Bay Area Implant Synergy
San Francisco, CA
Contact: Andy Holt
Phone: 415-392-8611
E-mail: info@handsontraining.com
Web site: www.handsontraining.com

Laser Pocket Reduction & Diode Training for the Dental Professional
Edward Kusek, DDS
October 12 & 13, 2012
14 CE hours
Contact: Kristi Meyer
Phone: 605-371-3443
Web site: www.drkusek.com/courses.html

Linkow Advanced Implant Courses
Course Director: Dr. Michael Shulman
Phone: 201-840-7777
Contact: Amelia
Phone: 551-655-1909
E-mail: info@adiseminars.com
Web site: www.adiseminars.com

Midwest Implant Institute Externship – Bring Your Own Patients
Drs. Duke & Robert Heller
Contact: 614-885-1215
E-mail: dukeheller@copper.net
Web site: www.midwestimplantinstitute.com

One-Year Residency in Implant Dentistry Featuring Hands on Workshops & Live Surgeries (160 CE)
Louie Al-Faraje, DDS
San Diego, CA
Phone: 858-496-0574
E-mail: info@implanteducation.net
Web site: www.implanteducation.net
Pathway Learning Series Swiss Implant Line
Carol L. Phillips, DDS, Director
84 CE Units – Six 2-Day Workshops
Contact: Julie Hansen
Phone: 805-781-8700

Pikos Implant Institute
Michael A. Pikos, DDS
CT Diagnosis and Treatment Planning
Contemporary Soft Tissue Grafting
Advanced Bone Grafting
Advanced Bone Grafting II
Contact: Alison Thiede
Phone: 727-781-0491
E-mail: learn@PikosInstitute.com

Sendax Mini-Implant Seminars & MDI
Mini Residencies
Basics and Advance MDI Training: Fixed & Removable & Hybrids Seminar: Full Day Program with live surgery & hands-on!
Contact: Cheryl Reed
Phone: 800-879-9799 Ext. 128
Fax: 212-249-2795
E-mail: vis@sendax-minidentimpl.com
Web site: www.sendax-minidentimpl.com

Tatum Institute International A Hands-on Learning Series Emphasizing the “Hilt Tatum” Philosophy
Contact: Rebekah Register
Phone: 727-459-4910
Toll free: 888-360-5550
E-mail: tatumimplants@verizon.net

Outside U.S. Locations
Beirut Implant Dentistry Center
CE Courses Survey of Surgical and Prosthetic Implant Care
Drs. Jihad Abdallah & Andre Assaf
Contact: Mahia Cheblac
Phone: +961 1 747650 or +961 1 747651
Fax: +961 1 747652
E-mail: beirutidc@hotmail.com

The D.M. Vassos Dental Implant Centre
Introductory & Advanced Surgical & Prosthetic Programs
Dr. D.M. Vassos
Mentor Program – Hands on Program over six Saturdays
Contact: Rosanna Frey
Phone: 780-488-1240
E-mail: rosanna@dmvassos.com
Web site: www.dmvassos.com

Leigh Smile Center, Alberta Canada
“Hands-on” Introductory to Advanced Surgical and Prosthetic Implant Courses with Live Surgery.
Dr. Robert E. Leigh, Director
Year-round, Custom Tailored and 5-DAY MINI-RESIDENCY Courses
Contact: Corie Zeise
Phone: 1-888-877-0737 (Toll Free)
E-mail: coriemanager@gmail.com
Web Sites: www.rockymountainsmilecenter.com
www.leighsmilecenter.com

Pacific Implant Institute
Dr. Ron Zokol
Comprehensive Training in Implant Dentistry
September through June
Location: Vancouver, B.C., Canada
Contact: Kim
Phone: 1-800-668-2280
E-mail: kimber@piidentistry.com
Web site: www.piidentistry.com

Northern California Dental Implant Continuum
Craig A. Schlie, DDS, AFAAID
Phone: 530-244-6054
E-mail: Dr.Schlie@gmail.com

New York
CNY Implant Study Group
Brian Jackson, DDS
Contact: Melanie – Course Coordinator
Phone: 315-724-5141
E-mail: bjddsimplant@aol.com

New York Study Club
Edgard El Chaar, DDS
John Minichetti, DMD
Phone: 212-685-5133
E-mail: info@edgardelchaar.com

CANADA
Surrey, British Columbia
Implant Connection I: Advanced Surgical Group
Ongoing program that is specifically designed for experienced doctors in implantology. This class covers lecture and live surgery.

Implant Connection II: Surgical Mentorship to Incorporate Implants into Your Practice
One year program that incorporates lecture, lab work, surgical demo's and live patient surgery.

Implant Connect: Prosthetic course
One year program that will cover patient selection, treatment planning, occlusal considerations and how to incorporate implants into your practice.
E-mail: Nicole@implantconnection.ca
Web site: www.implantconnection.ca

* This calendar section is available to any credentialed member of the AAID to post information about implant education courses offered by the member. The member must agree to provide the list of attendees to AAID in exchange for publication of the course in the calendar. Study Club listings are available only to Affiliated AAID Study Clubs. For information about becoming an Affiliated AAID Study Club, contact Carolina Hernandez at Carolina@aaid.com.

AAID Affiliated Study Clubs*

California
Bay Area Implant Synergy Study Group
San Francisco
Matthew Young, DDS
Phone: 415-392-8611
E-mail: young.matt@yahoo.com
Web site: www.drmatttheyoung.com/BayAreaImplantSynergyPage.htm

Northern California Dental Implant Continuum
Craig A. Schlie, DDS, AFAAID
Phone: 530-244-6054
E-mail: Dr.Schlie@gmail.com

New Jersey
Lincroft Village Dental Implant Study Group
Treatment planning, bone grafting, prosthetics
Richard J. Mercurio, DDS
Contact: Martha Gatton
Phone: 732-842-5005
E-mail: lincroftimplant@aol.com

E-mail: nicole@implantconnection.ca
Web site: www.implantconnection.ca

* This calendar section is available to any credentialed member of the AAID to post information about implant education courses offered by the member. The member must agree to provide the list of attendees to AAID in exchange for publication of the course in the calendar. Study Club listings are available only to Affiliated AAID Study Clubs. For information about becoming an Affiliated AAID Study Club, contact Carolina Hernandez at Carolina@aaid.com.

www.aaid.com
Table of contents

DESTINATION, AUSTIN: ..........................................................1
   AAID and Two Member-Dentists File First Amendment Lawsuit
   Against Texas Board of Dental Examiners

Editor's Notebook .................................................................1

President's Message ................................................................3

Business Bite ............................................................................6

   Multiply Your Sales

Actions Taken by Board of Trustees ....................................8

   February 11, 2012 Orlando, Florida

Conversation with Jack Hahn, DDS .................................10

   Interviewed by Editor of AAID News, David Hochberg, DDS

Upcoming Key AAID Dates ..................................................12

Isaih Lew Memorial Research ............................................12

   Award Nominations Being Accepted

Navigating the Dental Malpractice Maze .........................14

AAID 2012 Annual Meeting Table Clinic

Presentations and Poster Presentations .........................15

2012 Candidates for Credentialed Membership ..........20

Industry News .................................................................22

AAID Membership Ambassadors .................................24

Why is AAID requesting your NPI number? ..........24

Nominations sought for AAID Honored Fellows ..26

   Know someone who should be an Honored Fellow? ....27

   Nominate online at www.aaid.com before July 1, 2012

Blazing Trails and Setting Standards for 25 Years...........27

   Figures, Achievements Feted at Symposium

Membership .................................................................28

Continuing Education Bite .................................................30